

Blockchain – what it is and why it may change everything





Agenda

- What is the problem that blockchain tries to solve?
- How does blockchain solve the problem?
- Impact and use cases
- Some legal challenges



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Two facts about humans

- We have **bounded rationality**
 - We are rational but have poor memory, limited ability to plan and can only process so much information
- We are **opportunistic**
 - If there is a short term win, we often do not hesitate to cheat, lie and withhold information



Consequences for economy and society

- **Transaction costs**

- Costs to find business partners, negotiate agreements, monitor performance and enforce agreements

- **Institutions** to mitigate transaction costs

- Formal laws and informal norms

- **Governance structures** to organise economic and other activities

- Firms
- Markets
- Business partnerships
- Governments
- Courts

- **Money**

- Lowers transaction costs immensely by making all goods measurable against a common standard

- **Banks**

- Lowers transaction costs by acting as middle man between lenders and borrowers
- Lowers transaction costs by acting as agents of the monetary system



The importance of the *ledger*

- Documents that tracks *transaction history*
 - Corporate accounts
 - Land registers
 - Ship registers
 - Warehouse inventories
 - Lowers transaction costs by clarifying
 - what has happened and
 - who owns what
 - The property system would not function without ledgers
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The problem with the ledger

- Asymmetric information: not everyone has access to the ledger
- Opportunism: the ledger can be manipulated
- **Solution:**
 - Monitoring systems of the ledger: audits etc
 - Trusted third parties: courts, authorities, banks
 - Trust



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The *shared* ledger

- A continuously updated *shared and one version of the truth, transparent for all on the blockchain*
 - Some components
 - An up-to-date identical copy of the ledger for everyone
 - Consensus mechanism to agree on what has happened
 - Sets of transaction during a time period gathered in *blocks*, which are hashed
 - Each block tied to the previous block to ensure consistency and avoid manipulation
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Impact on economy and society

- **Transaction costs**
 - Lowered immensely through the transparency and lower need for trust
- **Institutions** to mitigate transaction costs
 - Many laws and informal norms made unnecessary
- **Governance structures** to organise economic and other activities
 - Firms: less or no need for firms
 - Markets: more secure, less need of trust
 - Business partnerships: still important
 - Governments: less need of administration and control
 - Courts: less need because of self-enforcing agreements
- **Money:** can be substituted with crypto currencies
- **Banks:**
 - less or no need for middle man between lenders and borrowers
 - Less or no need for agents of the monetary system



Some use cases

- Bitcoin and Ethereum
- WeTrade:
 - Owned by 9 banks
 - Blockchain trading platform
- Land Surveying Authority
 - Blockchain for real estate transactions
- Maersk/IBM
 - Blockchain for shipping



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Some legal challenges

- **Control over assets**

- Who "owns" the blockchain?
- Who "owns" the data on the blockchain? (data cannot be owned)

- **Legal compliance**

- The legal system is based on non-shared ledgers
- Data privacy: challenge with right to be forgotten

- **Contracts**

- Contracts *about* the blockchain
 - The blockchain cannot solve these contractual problems
 - We would recommend use of *relational contracts*
- Contracts *on* the blockchain
 - "Smart contracts"
 - Not everything can be described in boolean logic (yes/no)



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